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## Nexxus Iberia announces the fourth investment of Nexxus Iberia Private Equity Fund I, FCR in Maresa Logística to support its inorganic growth plan

Nexxus Iberia announces that Nexxus Iberia Private Equity Fund I, FCR (the "Fund") completed its fourth investment in Martín e Hijos S.L. ("Maresa Logística" or "the Company") on February 6<sup>th</sup>, 2020.

Founded in 2019, Maresa Logística is the group resulting from the integration of the logistics operators Marítimas Reunidas (Maresa) and Martín e Hijos, two Spanish companies with more than 60 years of experience in the sector. Maresa Logística develops its activity of international forwarding, transits and customs management, courier and industrial parcel, and integral logistics at a national scale. Additionally, the Company has own delegations in Africa (Equatorial Guinea and Mauritania) and intends to consolidate its position in the African continent in the coming years, thanks to its leading position in the Canary Islands and its direct presence in strategic spots such as Ceuta and Melilla.

The logistics group has 300 employees and counts with the support of more than 100 external collaborators, 52,000 square meters of logistics capacity for cross-docking in the main industrial hubs of the country, and more than 300 semi-light and heavy vehicles, largely equipped for temperature-controlled transport.

The management team, led by Antonio Martín, wants to make of Maresa Logística a reference in the market and is willing to follow an ambitious inorganic growth plan in the coming years. Thanks to these acquisitions, the Company will be able to increase its market share and offer high value-added services to new clients in strategic sectors such as pharmaceutical, textile, automotive or cosmetics. Maresa Logística received in 2019 financial and management support from Akana Capital, an investment group with extensive experience in the management of large multinational companies in the logistics sector.

Alejandro Diazayas, partner at Nexxus Iberia explained: *"Nexxus Iberia wants to support with capital and resources the Buy & Build strategy of Maresa Logística. We believe in the potential of the Company to be a consolidation platform and to pursue an internationalization plan. In our vision, the Company is well poised to capture the expected growth in the logistics sector, especially in international trade and controlled temperature transport, high added value niches where the Company has a greater competitive advantage"*.

*"The entry of Nexxus Iberia represents the entrance of the ideal partner to carry out our project. We believe that its experience in the sector, thanks to the investment of Nexxus Capital in the Mexican logistics group Traxion, and its financial strength will help to accelerate the growth of the Company. We firmly believe in this partnership with Nexxus to complete our value creation plan"* said Juan José Andrés, Partner of Akana Capital and President of Maresa Logística.

In addition, Toni Martín, CEO of the Company, commented: *"the entry of Nexxus will provide us with the necessary resources to accelerate the strategic plan defined together with Akana Capital. This cooperation represents a great step forward in our plan, which will allow us to progress in the necessary investments for the ambitious project in controlled temperature logistics and forwarding. We are convinced of the support it will represent to continue developing our group, with the sole objective of continuous improvement of the service provided to our customers"*.

Nexxus Iberia was advised in the transaction by Acebo Rubio Abogados (legal).

BDO has been the advisor (Due Diligence) to the Company. Santiago Mediano Abogados has been the legal advisor

# MARESA

## LOGÍSTICA

<https://maresalogistica.com>



**Alejandro Diazayas**  
Partner at Nexxus Iberia



**Juan José Andrés**  
President of Maresa Logística &  
Akana Capital

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### About Nexxus Iberia

Nexxus Iberia is a private equity fund manager founded in 2016 to support Spanish and Portuguese small to mid-sized companies to accelerate growth and expand internationally in Europe and LatAm via Mexico. The team is led by two ex-3i partners and Nexxus Capital's partners who have over 20 years' experience in the private equity industry in Spain and Mexico. Including FGC, the team has completed 23 investments and has fully divested from 20 portfolio companies in the Spanish and Portuguese midmarket.

Nexxus Iberia has partnered with Nexxus Capital, one of the largest independent alternative asset managers in Mexico, which has raised five funds with aggregate capital commitments of over US\$1.5 billion. Nexxus Iberia's goal is to grow portfolio companies internationally including to Mexico and LatAm leveraging on Nexxus Capital's extensive knowledge of the Mexican market, and its sector expertise developed over 25 investments and 12 divestments since 1995.

Today, Nexxus Iberia Private Equity Fund I, FCR has commitments of 170 million euros. The Fund will make between 8 and 10 majority or minority investments in Spanish and Portuguese SMEs, which are generally family businesses and / or run by entrepreneurs. This last transaction joins the three previous investments: OFG and W Clinics, completed in 2018 and TwentyFour Seven, completed in 2019.

The vision of Nexxus Iberia is to be the reference partner for SMEs businessmen in the Iberian market who are looking for a partner who can support them in the internationally growth of their companies and more specifically in LatAm.

For further information on Nexxus Iberia visit [www.nexxus-iberia.com](http://www.nexxus-iberia.com), [www.nexxuscapital.com](http://www.nexxuscapital.com) or contact: [info@nexxus-iberia.com](mailto:info@nexxus-iberia.com) - Tel: +34 91 599 0385